

EBOOK

The Benefits of Cloud Accounting Software for Human Services Nonprofits

Nonprofit



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Nonprofit accounting in the modern era

You don't change accounting systems often.

However, as your organization grows in size and complexity, you reach a point where manual, time-consuming processes drain your productivity, and flying blind without real-time visibility into key metrics and outcomes is stifling growth. As a good steward, you need a system that leverages the latest technology advancements.

At a minimum, a modern accounting system should automate and streamline core financial management functions such as Accounts Receivable, Accounts Payable, and Financial Close. But you can hardly fuel your growth and need for accountability and transparency by simply automating the minimum. Human services organizations have accounting, tracking, and reporting needs that require specialized functionality in their financial systems.

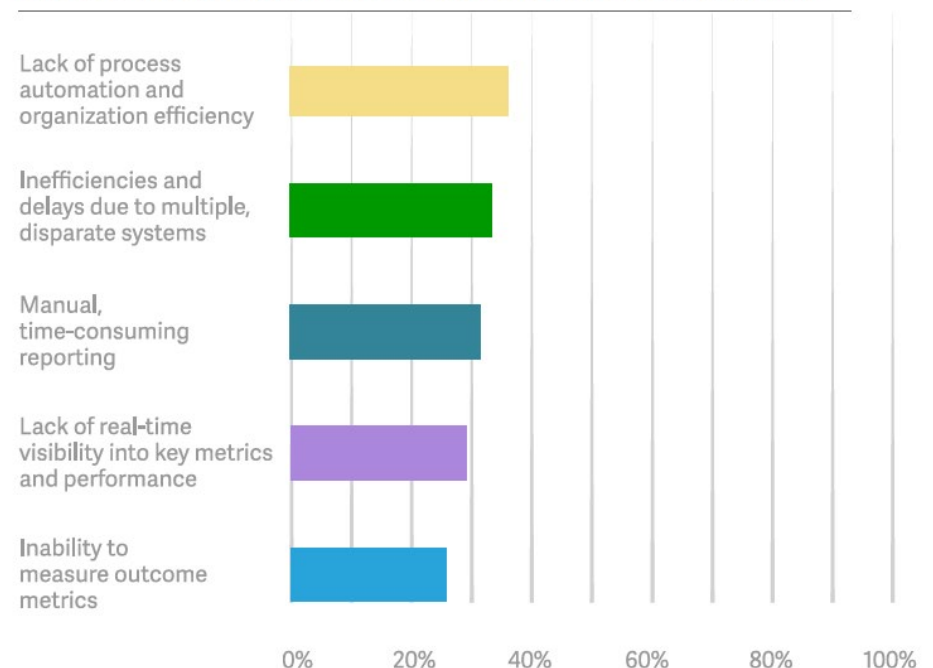
Today, inflexible, inefficient, and outdated on-premises software is rapidly being replaced by a new breed of modern cloud solutions. Over 90 percent of businesses report using cloud solutions today, and nonprofits are no exception.¹

The pains of dated technology

In addition to external pressures like increased competition for funding, economic shifts creating more demand for services, and government regulations, challenges with internal processes and technology are also creating barriers to mission success.

In a recent survey conducted by Sage Intacct², nonprofit finance leaders shared the internal frustrations that were serious barriers to mission impact. One person responded about the challenge of operating in technology silos in different functional areas limiting their ability to share information. Another mentioned new board members being unfamiliar with nonprofits and demanding key performance indicators (KPIs) that are not always possible to produce.

What are the biggest internal frustrations your organization is facing today?



Five reasons the cloud is right for human services organizations

1 You only pay for what you use

No more complex and costly IT infrastructure

2 Your data is safe in the cloud

Skilled cybersecurity engineers use sophisticated software to watch over data centers

3 It supports a mobile workforce

Staff and volunteers can access the system anytime and anywhere

4 You're always using the latest version

No more outdated software and painful upgrades

5 Integrated solutions for nonprofits

Open APIs let you utilize best-in-class apps (CRMs like Salesforce, billing, payroll, budget, etc.)

Sage Intacct for Nonprofits

The AICPA's preferred provider of cloud financial applications

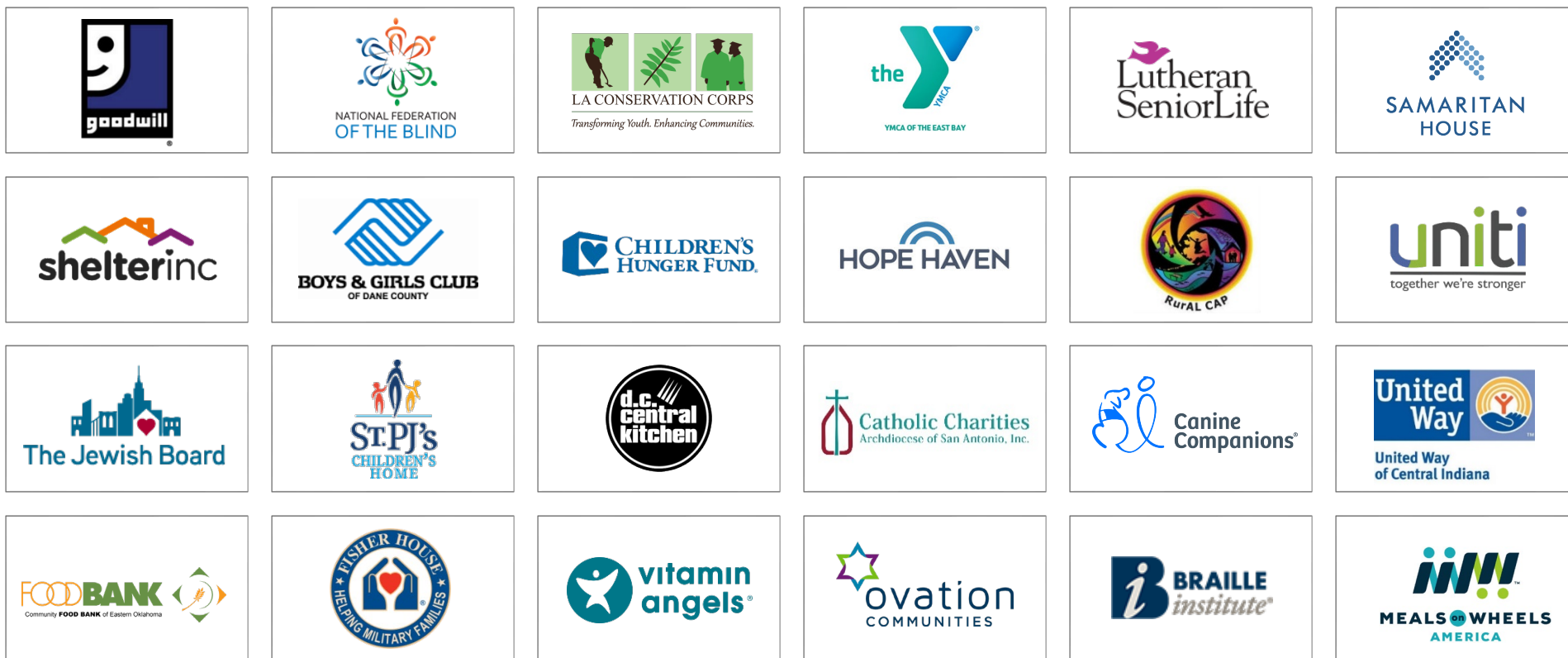
Specializing in helping nonprofits of all types including health and human services organizations, charities, trade and membership associations, philanthropic organizations, cultural institutions, and faith-based organizations, Sage Intacct streamlines grant, fund, project, and donor accounting, while delivering real-time visibility into the metrics that matter.

Our modern, true cloud solution, with open APIs, gives nonprofits the connectivity, visibility, and efficiency they need to do more with less. At Sage Intacct, we help nonprofits strengthen stewardship, build influence, grow funding, and achieve mission success.



Human services organizations rely on Sage Intacct

Sage Intacct is rated #1 for customer satisfaction by G2³.



Why human services organizations love Sage Intacct

- **Delivers immediate visibility** into your financial data with easy-to-use, real-time financial and operational reporting and dashboards.
- **Ensures control and compliance** and reduces risk and cost with automated workflow and internal controls.
- **Maximizes stewardship** by automating grant, fund, and donor accounting.
- **Streamlines reporting and compliance** using built-in nonprofit-specific reports and FASB and IRS compliant financial statements.
- **Provides anytime, anywhere access** for staff and volunteers, increasing finance department productivity by 30% or more.
- **Reduces IT infrastructure** costs and complexity.
- **Integrates seamlessly** with other critical business applications via an open API.





Empower the modern accounting team

Sage Intacct makes your team more effective and efficient from day one.

With Sage Intacct, you can create tailored dashboards and reports—on the spot—that are relevant to your organization's specific mission and operational measures.

Plus, you can do your job from any browser and any device with confidence. This also allows you to easily provide views to non-finance personnel including the executive team, finance committee, and other key stakeholders within your organization that require insight for decision making, including full drill-down capability to source documents.

You can also empower non-finance personnel to initiate finance department interactions such as expense requests, check requests, purchase requisitions, budget to actual, and more with flexible electronic workflows, easy-coding rules, and anywhere access.

United Way of Central Indiana drives greater community impact through real-time program visibility

“Our finance team is no longer just task-oriented; we’re much more forward-thinking, which is wonderful. As a result, collaboration across the organization has increased tenfold. Everyone from our community impact department, to fundraising, to the volunteer center, is coming to us to ask questions and plan for the future of the UWCI.”



Lynn Auffart
Senior Director of Finance



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Gain real-time operational and financial visibility

The days of flying blind with no real-time reporting and visibility are over.

Sage Intacct provides a rich, multi-dimensional, multi-ledger system that enables you to easily capture granular financial and operational data in exactly the same way that you manage your organization.

Gain real-time visibility into every aspect of your organization's finances; whether you're interested in which funds were used for each project, the performance of your human services organization by location or team, the expense tied to each volunteer or employee, or any other aspect unique to your organization.

Sage Intacct's role-based dashboards and rich reporting and analytics make it easy to keep a pulse on the financial health of your organization, as well as the health of individual projects, and to accurately budget for the months ahead. Sage Intacct automatically keeps your sub-ledgers and your general ledger synchronized in real-time, so you always have instant access to summaries and balances as well as transaction details.

Hope Haven leverages dashboards to measure outcome metrics for a true picture of financial health

“Sage Intacct is our one-stop-shop where we see not only the organization’s financial information, but statistical details like income and expenses per constituent as well. One thing that’s been really helpful for us is Sage Intacct’s personalized dashboards, where each manager, executive, and finance team member can get the information we need in one place and drill down to explore the data as needed.”



Dana Bakker
Controller



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Master multi-entity, multi-location, and multi-currency management

Your organization is complex, but your system doesn't have to be.

Whether your organization feeds our hungry, shelters our homeless, cares for our elderly, nurtures our young, or strengthens our communities, domestically or globally, with one location or several, Sage Intacct automates multi-entity, multi-site, multi-currency, and multi-country operations.

Streamline inter-entity transactions, allocations, eliminations, and financial consolidation, reporting, and analysis with extensive built-in automation and one-click consolidations.

Take advantage of deep support for global nonprofits with automatic multi-currency transactions and reporting. Plus, you can store, manage, and report any data in multiple currencies.

Lutheran SeniorLife reduces cost by 10% with multi-location management

“With Sage Intacct, we’re better at managing our vendors because we can quickly analyze spend by vendor and put out RFPs that span multiple locations – and we’re now seeing a 10% cost reduction on new proposals. Since we’re no longer dependent on Excel, we also significantly cut the time it takes to get out an accurate monthly report and shaved our close cycle by 40 percent.”



Clyde Hardt
Controller



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Infuse flexibility and automation

Your system should work the way you do, not the other way around.

Sage Intacct allows configurable design to bring flexibility and automation to your organization's operational workflow processes, and tracking and reporting toolsets, making compliance an 'of course' and freeing up time to focus on strategic financial management.

As your organization evolves, financial operations need to keep pace with transaction tracking procedures, internal controls, and reporting views that support the current and future organizational needs.

Designed to evolve with your organization, Sage Intacct's flexible and configurable architecture can be adapted to the tracking, electronic approvals, and workflow requirements for your operational structure and provide insights to best support your mission now and in the future.

Eliminating paper processes leads to efficiency gains to deliver 100,000 more meals at Community Food Bank of Eastern Oklahoma

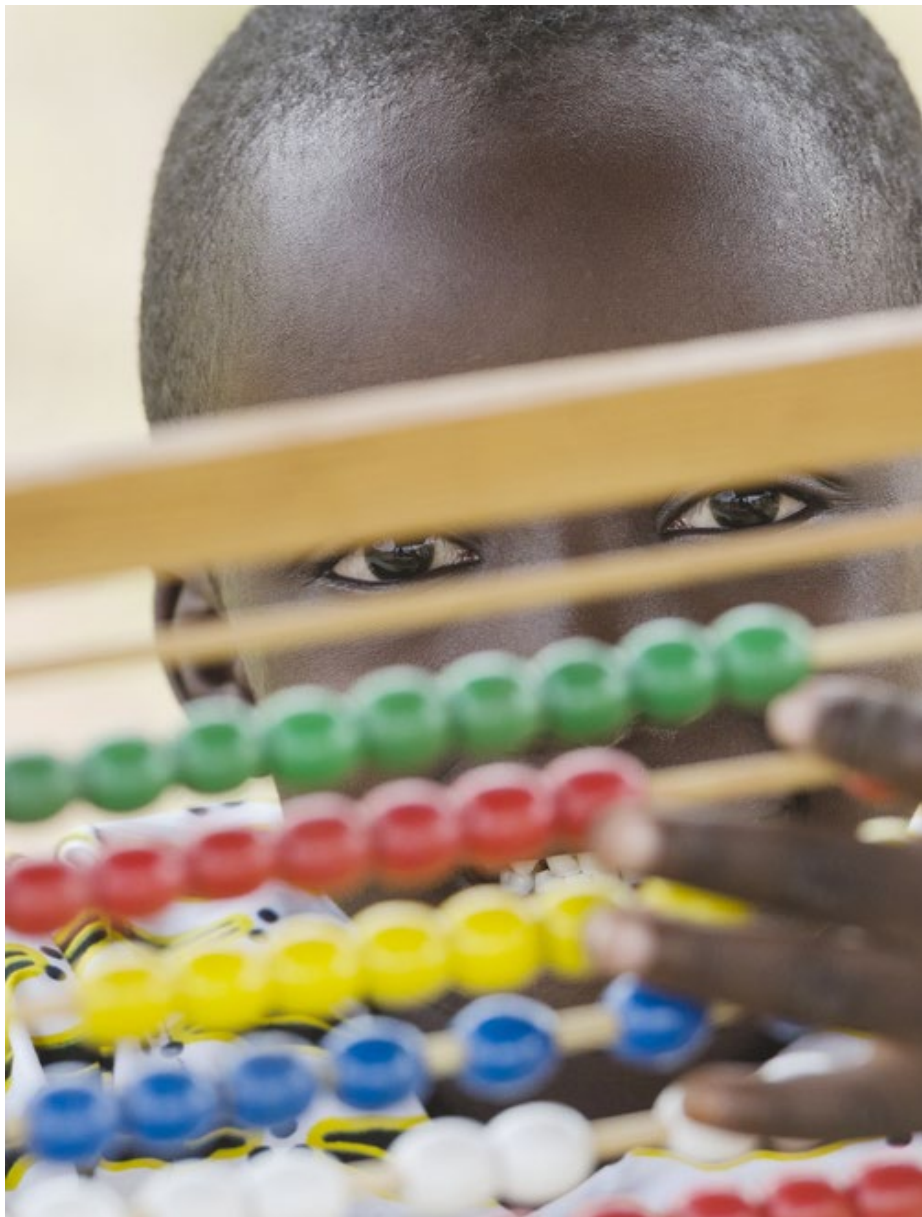
“Previously a lot of our processes were really manual, like routing things manually for approval. Now, with Sage Intacct we’re doing that systematically with automated workflows. We’re a lot less paper-dependent than we were. If you free up half a person’s time, even a clerical person, you free up \$25,000—that’s equivalent to 100,000 meals. Those efficiencies have a real impact on our mission.”



David Parrack
Chief Financial Officer



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Simplify grant, fund, and donor accounting

Running reports tailored to each funder's requirements shouldn't be hard.

No two funding sources are alike, creating extraordinary complexity in nonprofit accounting. From revenue recognition to reporting, Sage Intacct makes it easy to measure the effectiveness of your organization's programs and demonstrate your financial responsibility to donors, grantors, volunteers, and others.

Sage Intacct features robust fund, grant, and donor accounting, flexible budgeting and planning, real-time reporting, and role-based dashboards.

Engage both employees and volunteers in your financial processes with built-in expense management, time and billing, and purchasing applications—saving hundreds of hours of staff time every year. You'll also save hours every month and eliminate errors by getting rid of spreadsheets to calculate allocations.

St. PJ's Children's Home strengthens donor confidence with impactful statistical and financial metrics

"Sage Intacct helps us tell our story to long-term funders in a way that's meaningful and backed up with data, so they can understand why we're doing things differently and advocate for our new strategy externally. The solution's ability to quickly capture and share impactful statistical and financial metrics has been crucial to alleviating unease and maintaining continued support as we evolve the ways we're achieving our mission."



Curtis Ruder
Chief Financial Officer



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Strengthen your organization with best-in-class solutions

Gain peace of mind with seamless third-party business application integrations.

At Sage Intacct, we pride ourselves on being the best cloud financial management solution on the market. That's all we do. And we believe you should have the freedom to choose the best solutions for all the other areas of your organization. That's why we partner with more than 200 software solution providers—enabling you to streamline processes by connecting Sage Intacct with fundraising solutions like Salesforce.com, payroll services like ADP, donor management solutions like Orange Leap, and many more specialized applications.

Sage Intacct's open API and true cloud integration strategy allows for easy, intuitive imports or seamless integration via web services. This ensures that your finance team stays current with modern processing and reporting insights for your management team by harnessing technology to work smarter.

Canine Companions gains efficiency and helps finance team scale amid 2X growth

“We used to spend weeks or months tracking and processing gifts in disconnected systems. Now, the marketing team simply configures a fundraising website, the website feeds event transactions directly into the CRM system, and we pull those right into Sage Intacct. This automated workflow easily cut the labor and time we spend on this process down by at least half.”



Jack Pierce
Chief Financial Officer



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Accelerate your mission with Sage Intacct

“Do more with less” is the mantra of today.

Sage Intacct can help you accomplish your mission by providing you the visibility, flexibility, efficiency, automation, and integration your human services organization needs to succeed.

Replacing and updating your old accounting solution with a modern, best-in-class cloud solution built for nonprofit organizations can cost less than you think—while saving you time and resources.

We can help you prepare an ROI analysis for your key stakeholders and discover how you can lead your organization to better stewardship and greater impact.

Our mission is to help you succeed with your mission.

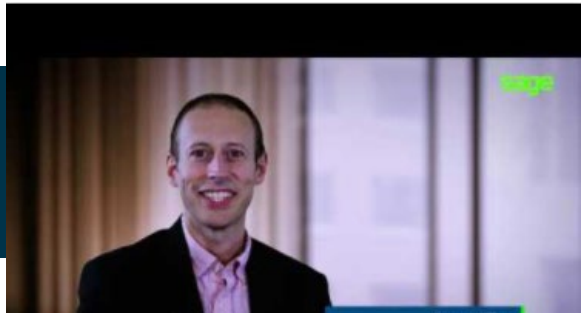


Educational resources to help you make the right decision



Sage Intacct for Human Services
Nonprofits Overview Video

[Watch now](#)



Meals on Wheels America
Customer Story Video

[Watch now](#)



Browse All Nonprofit Human
Services Organization Resources

[Browse now](#)



Sage Intacct

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For more information, visit: www.sageintacct.com/nonprofit



- ¹ [2012 Global Cloud Computing Survey Results](#), TechSoup Global
- ² [2021 Nonprofit Technology Trends Report](#), Sage Intacct
- ³ [G2 Grid Report for Nonprofit Accounting](#) | Fall 2021